



**Product Information for**  
**PREVENTATIVE MAINTENANCE**  
**AGREEMENTS (PMA)**  
**from Morrison's Service Department**

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**INNOVATIVE CONTAINER HANDLING · EXPERT DESIGN · SUPPORT BUILT IN**

## Benefits

# WHY YOU NEED A PMA

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With workforce needs becoming harder and harder to fulfill in skilled and unskilled positions, it's leaving packaging plants like yours without the talent needed to service the equipment that keeps your production up and running. Why keep trying to hire teams to service equipment when the experts are already at your finger tips and don't have to be on the payroll?

**More than 23.5% of packagers have already implemented preventative maintenance to increase personnel capacity in their plant.**

Data from PMMI's Predictive Maintenance report.

**You should too.**

When you purchase a Morrison Preventative Maintenance Agreement, you're receiving so much more than a service visit. You're committing to your line's efficiency and reducing your workforce constraints, and you're signing up for a partnership with the experts in container handling since 1971.

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### **Our PMA Customers Enjoy...**

- Reduce unplanned downtime due to down equipment
- No more guess work on which critical wear components to stock and when to replace them
- More capacity for their onsite maintenance team
- Training for their team on operation and maintenance specifics
- Container handling experts planned to come into their facility and evaluate throughput capabilities
- Routine Morrison expert onsite to highlight additional areas of efficiency improvement

**...and so much more!**

## Overview

# HOW PMA PLANS WORK

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### What is a Preventative Maintenance Agreement?

Morrison's Preventative Maintenance Agreement (PMA) is intended to help our customers maintain production levels on their Morrison equipment. Through scheduled preventative maintenance you will maintain the efficiency of your equipment, catch catastrophic failures before they happen, and thus improve machine efficiency and throughput that may help you increase revenues.

### How does a PMA plan work?

There are three phases of the Preventative Maintenance Agreement process. They are designed to give you a partner in your line efficiency and reduce the need for your own resources to become an expert in Morrison's equipment, so they can focus on other areas of your line.

## PHASES OF THE PMA PROCESS

### Assess

- Initial Assessment
- Recommend additional parts and service
- Determine base line improvements will be measured against

### Maintain

- Regular Preventative Maintenance = Efficiency
- Reduce unplanned downtime and lost production

### Improve

- Improve your line through regularly scheduled inspection and monitoring
- Indicate areas prime for performance enhancing upgrades

# Overview

## PMA PACKAGES

There are three standard plan types for Morrison's Preventative Maintenance Agreements. Each plan spans two years but accounts for different numbers of visits necessary to keep up with your machine.

The Morrison Container Handling Solutions Aftermarket Services team will work with you to determine which plan is best for your needs, depending on conditions the equipment operates in, run times, as well as any standards set by your company.

By purchasing the package and placing an importance on predictive maintenance, **you receive a 15% reduction of the standard rate of service on all PMA visits in the package.** This reduce rate is locked in for the entire two-year agreement.

Total pricing for each package is based on standard service rates with 15% off and the rate of travel associated with your facility's location. You won't even pay for the service until after the trip is complete.

Morrison is happy to offer custom packages unique to your needs if the standard offerings to not meet them. This can be coordinated with our Aftermarket Services Department.

### PMA Packages

#### 4 Visit Package

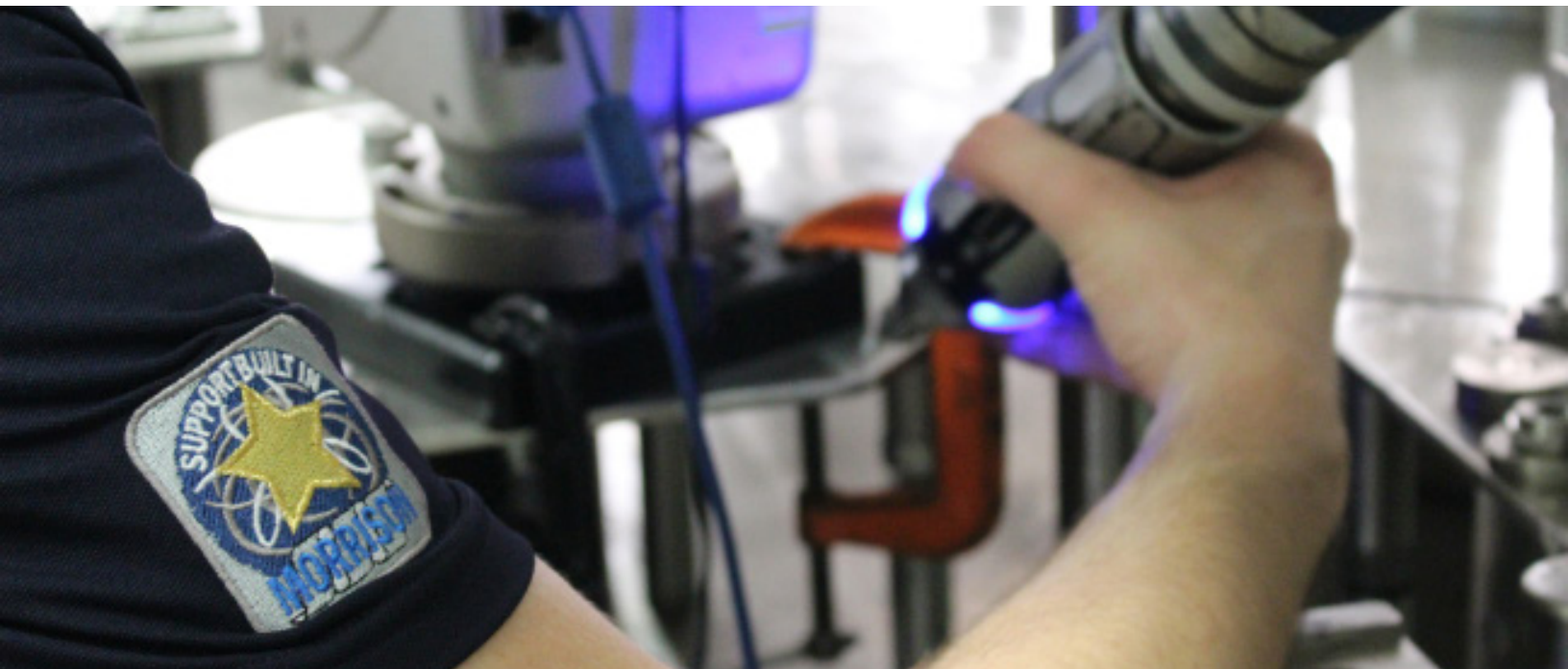
Year 1: Visit every 6 months  
Year 2: Visit every 6 months

#### 6 Visit Package

Year 1: Visit every 3 months  
Year 2: Visit every 6 months

#### 8 Visit Package

Year 1: Visit every 3 months  
Year 2: Visit every 3 months





# Plan Details

## SCOPE OF VISITS

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### **Scope of Preventative Maintenance Agreements**

Morrison's Preventative Maintenance contract is for one customer machine. The scope will be determined based on the agreed number of visits and include one Morrison Field Service Technician per visit.

Visits are scheduled at the initial point of agreement based on your plant's scheduled downtime. We understand the nature of packaging is often unpredictable, so we strive to be flexible and can reschedule visits up to 10 business days prior to the scheduled visit.

Within 2 business days after each visit, you can expect a PMA report with PM checklist, machine status report, and recommended spare parts list to order.

### **The Initial Visit**

On the first visit of a new Preventative Maintenance Agreement, our technician expert will perform the scheduled preventative maintenance tasks, and create a baseline assessment of the equipment. From this initial assessment, we will propose the recommended parts and or service to get the equipment to a known good state for optimal operation and efficiency.

### **Subsequent Visits**

On the subsequent visits, Morrison will plan to schedule the same technician each time so they can become the most familiar with your equipment. Events may prohibit this from being the same technician, but Morrison's goal is to ensure that we are tracking the changes and are able to catch progressive failures more effectively before they happen. The technician will perform the scheduled preventative maintenance work on each visit, the same as the last, ensuring that your equipment continues to run at its best.

### **What You Receive After Each Visit**

With each visit, you will get a detailed report of what was done, what was found that needs to be done, and a log of repeat items that will show you what needs to be addressed in between Morrison Preventative Maintenance Agreement visits. After every visit, you'll be given 30 days to purchase any necessary spare parts at a 10% discount.

# CONTACT US

CONNECT WITH AN EXPERT



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